

# LANDSCAPING SERVICES

**An Expert Team of Specialists. For Every Season.** Landscaping provides the first impression of a customer's facility. At EMCOR Facilities Services (EFS), we know how important it is to "wow" the customers from the outside. The EFS team of horticulturists and lawn and garden professionals are extensively trained to know the proper plants, shrubs, and trees for virtually every type of soil and climate. Whether it's spring, summer, winter, or fall, EFS works hard to keep our customers' properties looking their very best.

## Why EFS?

- Expertise in every region and climate across the U.S.
- Full-service planting, irrigation, aerating, pruning, fertilizing, mowing, and cleanup
- Energy and water-efficient systems
- Cost savings realized quickly
- Consolidated services under a single 4-season plan
- Xeric landscaping options
- One invoice, not several



### Expertise Across the Nation.

Since we maintain facilities in every time zone across the U.S., there isn't a landscaping challenge we haven't faced. EFS is as comfortable helping customers plan the care, feeding, and pruning of palm trees as we are helping them with pine trees. Backed by decades of experience, chances are we know exactly the landscaping a customer's facility needs in order to express the desired image of their brand.

### A Season for Everything.

EFS helps ensure that each season at your facility appears its vibrant best. We begin with a thorough spring cleanup, which includes sprucing up any mulch areas. As the high-maintenance warmer months arrive, we then move to weekly services—mowing, weeding, debris pick-up, fertilizing, aerating, pruning, and insect/disease control. When fall arrives, we begin the cleanup phase, cutting perennials back and preparing the properties for winter.

### Xeric Landscaping.

Xeric Landscaping refers to landscaping that adopts low-water-use plants, with little

pruning and maintenance. Many times, EFS recommends a xeric approach to landscaping because it's better for plantings, more efficient for water usage, and easier on budgets.

### Anticipate. Analyze. Execute.

EFS makes it our business to visit sites ahead of each season, identifying unique needs or situations. We work with customers to optimize the health and aesthetics of their grounds. We even email or text to keep customers alerted to potential problems or important landscaping updates.

### Being Green can Mean 50 Percent Greater Efficiency.

EFS takes into consideration issues such as water usage, water conservation, and organic plans. We've seen that increasingly more companies are now opting to retrofit their irrigation systems with sensor-triggered sprinkler heads that are up to 50 percent more efficient.

### Look Great While Keeping Costs Under Control.

Signing up for a four-season EFS landscaping plan is one of the most efficient ways to keep properties looking great while keeping budgets under control. By implementing green initiatives, customers can enjoy future savings on water and maintenance material costs.

**Smarter Irrigation Keeps the Savings Flowing.** *We're saving customers serious money with sensor-triggered sprinkler heads that are up to 50 percent more efficient.*



## Smarter Water Usage Yields 30% Cost Savings.

**Problem:** A national pharmacy needed to reduce water costs and usage and approached EFS to help them improve the existing irrigation systems at 180+ of their selected sites.

**Solution:** By providing various options for smarter water usage, EFS projected a 20 percent savings on water costs starting virtually immediately. One proposal included using weather-driven adjustable controllers. EFS also

recommended sensors to alert the customer to problems in real-time, as well as nozzles with highly uniform, multi-stream rotating technology designed for ultra-efficiency.

**After implementing the recommended solutions, EFS helped save the customer 30 percent on water costs—10 percent over the original projection.**

# We Know Facilities **Inside and Out**