

# ELECTRICAL & LIGHTING SERVICES

**Shedding Light onto Savings.** Lighting alone represents an enormous opportunity for savings. At EMCOR Facilities Services (EFS), we know clients want to reduce energy usage and save money. Between strategic rebates and T8, T5, and LED retrofits, we're saving our customers tens of thousands of dollars each month.

## Why EFS?

- Focus on energy efficiency and cost savings
- Expertise in all services—retrofits to new installs
- Access to largest network of qualified subcontractors
- Self-performance capabilities
- One invoice, not several
- Dedicated account team
- National Account Program for greater control and savings
- Access to EMCOR's national network of companies for special projects



### **Technologically Advanced Electrical Solutions.**

As a single-source provider of expert electrical services, EFS designs, installs, and maintains a full range of today's most energy-efficient and technologically advanced electrical systems. Whether it is a single site retrofit, where our highly trained technicians self-perform the work, or a portfolio-wide upgrade, where we leverage our deep nationwide network of 1,500 qualified subcontractors, we address a wide range of customer needs through a diverse scope of custom solutions.

### **Quality Work. Quality Talent.**

EFS is obsessed with quality, from our certified, licensed technicians to the subcontractors we manage. We work hard to recruit talent that remains current with the latest electrical applications, technology, and methods.

### **Brand-neutral. Relationship-focused.**

EFS maintains close connections with leading manufacturers to help ensure we have access to the proper parts, supplies, and components regardless of what brand of equipment customers have installed or prefer. For supplier managed electrical services, we also manage customers' vendor relationships. Our dedicated account

team also helps ensure that customers are fully satisfied with their services every step of the way. Also, as an added service for supplier managed clients, Area Managers perform ongoing site inspections and train service providers to help ensure even the highest quality standards are continually met.

### **Customer-focused Electrical Services.**

EFS offers a full suite of electrical services, including:

- Lighting system audits and upgrades
- System monitoring – including alerts
- Mission-critical systems
- Energy management systems – monitoring usage, green options
- “Load shedding” for smarter conservation
- Building automation – full control over refrigeration, computer, & cooling systems
- Sign cleaning, repair, and maintenance
- Preventive maintenance, and reactionary service
- Life safety electrical equipment and device installation
- Emergency power generators/ uninterruptible power supply (UPS) systems
- Data, communication, and cable tray installation
- Security systems, including closed-circuit TV (CCTV) and card access systems



## ● EFS Restores Power to all 20 Retail Stores During Devastating Ice Storm.

**Problem:** *Two weeks before the Holiday shopping season, a winter storm hit the Northeast, on a Friday. A major retail client needed power restored to 20 of their stores throughout Massachusetts, Connecticut, New Hampshire, and Maine. Missing the Holiday shopping season often means “life or death” for retailers.*

**Solution:** The EFS team started taking work orders for the various needs of the retail sites hit by the storm late on Friday afternoon, and then scrambled to reach our generator suppliers to secure the needed equipment

before the competition did. Because of our excellent and established national relationships with these suppliers, we were able to procure the necessary 20 generator units— from as far away as Ohio and Virginia.

**Working around-the-clock throughout the weekend— scheduling generator deliveries and managing contractors— we were able to restore power to all 20 customer stores by Sunday morning, within 48 hours and days prior to the competition. To this day, our client still calls it a Holiday miracle.**

# We Know Facilities Inside and Out